

ICE/15.2

James McCafferty

From: Fiona [F.H.MacDonald@strath.ac.uk]

Sent: 05 October 2004 11:06

To: James McCafferty

Subject: Re: Annual Civil Engineering Lecture 2004

16 Nov 2004

Dear Mr McCafferty: *U of S Collins Building*

Thank you for confirming you wish to attend the Annual Civil Engineering Lecture. I shall send you a map of the University Campus nearer the time. **Tea/Coffee will be served from 5.30 pm and the Lecture will start at 6.00 pm.**

Regards

Fiona

At 10:54 05/10/2004 +0100, you wrote:

Many thanks for Dr Copeland's invitation to the Annual Civil Engineering Lecture 2004 in which **Bob McKittrick will be talking on Commercial Risk in Consultancy.**

I have much pleasure in accepting.

Regards

Jim McCafferty

Visit our web site at www.scottwilson.com

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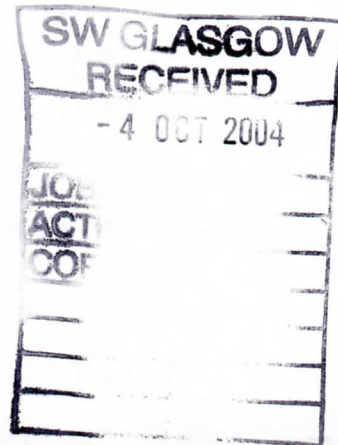
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Fiona MacDonald
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107 Rottenrow
Glasgow G4 0NG



UNIVERSITY OF STRATHCLYDE



GC/FD

30th September 2004

Mr J McCafferty
Scott Wilson
6 Park Circus
GLASGOW G3 6AX

Dear Mr McCafferty

ANNUAL CIVIL ENGINEERING LECTURE 2004

The Annual Civil Engineering lecture will take place on Tuesday 16th November in the Court Senate Suite, Collins Building, University of Strathclyde (5.30 for 6.00pm).

We have pleasure in announcing that Mr Bob McKittrick of Scott Wilson has agreed to give the Lecture. The topic of the lecture will be "Commercial Risk in Consultancy". For further information on the Lecture please see the enclosed flyer

Tea and coffee will be served at 5.30 pm before the lecture which will start at 6.00pm. If you wish to attend please contact Fiona MacDonald (contact details below)

Yours sincerely

Dr Graham Copeland
Head of Department

Fiona MacDonald
Department of Civil Engineering
University of Strathclyde
John Anderson Building
107 Rottenrow
GLASGOW G4 0NG
Tel: 0141 548 3277; E-mail: F.H.MacDonald@strath.ac.uk

e mail to F.H. MacDonald - - -

Annual CE lecture 2004

many thanks for Dr Copeland's invitation to the Annual Civil Engineering Lecture 2004 in which Bob McKittrick will be talking on Commercial Risk in Consultancy.

I have much pleasure in accepting
Regards, J. McCafferty

UNIVERSITY OF STRATHCLYDE
ANNUAL CIVIL ENGINEERING LECTURE 2004

17:30 hrs for 18:00 hrs, Tuesday 16 November
Court Senate Suite, Collins Building, 22 Richmond Street, Glasgow.

'COMMERCIAL RISK IN A CONSULTANCY'

Bob McKittrick (Scott Wilson)

SYNOPSIS

Commercial risk in any business, and in life in general, has always existed but it has become much more evident over the past twenty years as profit margins in consultancy businesses have dropped. The advent of design/build/finance/operate over the recent past, the increase in design/build, the desire by most clients to optimise their transfer of risk, and the sudden and dramatic increases a few years ago in Professional Indemnity Insurance premia and excesses, have all contributed to the need for a robust and structured approach to addressing commercial risk.

The lecture, illustrated with some real examples of where projects can go wrong, is aimed at addressing the above issues.

BRIEF CV

Bob McKittrick. studied at the Royal College of Science and Technology (now the University of Strathclyde) but, as was possible in these days, took the University of Glasgow examinations. He graduated with a BSc from Glasgow and an ARCST from Strathclyde.

He joined Scott Wilson, an international firm of Consulting Civil, Structural and Transportation Engineers and Environmentalists, in Glasgow straight from University, became a Partner in 1987 and a Director on incorporation in 1995. He is currently a Main Board Director and Divisional Chairman based in Basingstoke.

Bob has had experience in bridges, motorways, buildings, water supply schemes, infrastructure, reclamation, light rail systems and expert witness for projects around the world, and has worked in the UK, Pakistan, Saudi Arabia and Hong Kong.

He has been a non-executive director of a Training Enterprise Council and a Hospital Trust, a Visiting Professor at Sheffield University, a Member of the Joint Board of Moderators and is a former President of the Institution of Structural Engineers.

If you wish to attend please contact Fiona MacDonald:

**Address: Department of Civil Engineering, University of Strathclyde, John Anderson Building,
107 Rottenrow, Glasgow G1 1XQ:**

Tel: 0141 548 3277

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